Berkeley County

Financial Audit Presentation Year Ended June 30, 2014



•HIGHLIGHTS Unmodified opinion General Fund – fund balance increased \$3.4 million Series 2013 General Obligation **Refunding Bonds reduced future** debt service payments by \$363k

•OPINION

> The County's responsibility:

- Effective internal controls
- Financial statements
- GF&H responsibility:
 - Opinion reasonable assurance that financial statements are materially correct
- Issued unmodified opinion

BEST OPINION THE COUNTY CAN RECEIVE



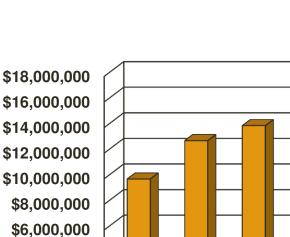
\$4,000,000

\$2,000,000

\$0

General Fund

- Total fund balance increased \$3.4M to almost \$17M
- Nonspendable fund balance of \$158k for inventory and \$88k for prepaid items
- Assigned fund balance of \$240k for Elected Officials' Carryover and \$1.7M in FY2015 budget approvals



GENERAL FUND

Fund Balance

2010 2011 2012 2013 2014

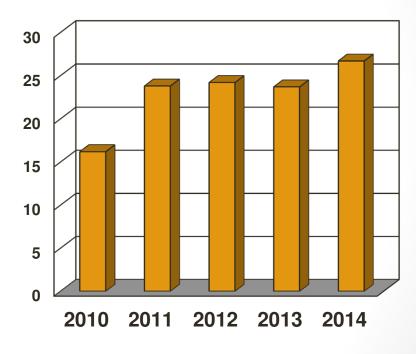
Greene, Finney & Horton, CPAs



General Fund

- Unassigned fund balance is \$14.8 million, which is 26.7% of 2014 actual expenditures and 23.7% of 2015 budgeted expenditures
- GFOA recommends a minimum of 16.7% (two months)
- The County's policy is to maintain a minimum unassigned fund balance of 15% of the next year's budget, or about \$9.4 million as of June 30, 2014.

GENERAL FUND



Unassigned Fund Balance as a % of General Fund Expenditures



- Major Reasons To Maintain An Adequate Fund Balance:
 - Cash flow through second half of calendar year; property taxes and business licenses are cyclical.
 - Significant emergencies and unanticipated expenditures.
 - Potential for better interest rates on debt issues (can save the County money).
 - Unique requirements for a coastal community due to higher potential for acts of God.



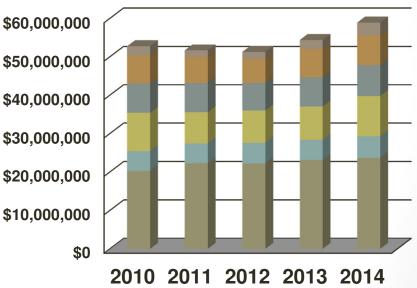
Important Points Regarding Fund Balance:

- It should not be considered a rainy day fund as general increases in expenditures and/or decreases in revenue, should be handled through the general operating budget
- Instead, fund balance should be considered more like longterm strategic financial savings that enables the County to mitigate current and future risks
- As the County grows, so should fund balance

General Fund Revenues:

- \$58.9 million for 2014:
 - \$23.7m from property taxes
 - \$5.6m in fee in lieu of taxes ("FILOT")
 - \$10.5m in local options sales tax ("LOST")
 - \$8.1m in fines, forfeitures and fees
 - \$7.7m in intergovernmental revenues
- \$4.5m (8.3%) increase from 2013
 - \$1.8m increase in LOST revenues due to re-allocations approved by Council
 - \$844k increase in licenses, fees and permits due to increase in building permits due to several large construction projects (Google, Nexton, Cane Bay)
 - \$572k increase in property taxes and \$341k increase in FILOT's due to increased assessed values

GENERAL FUND REVENUES



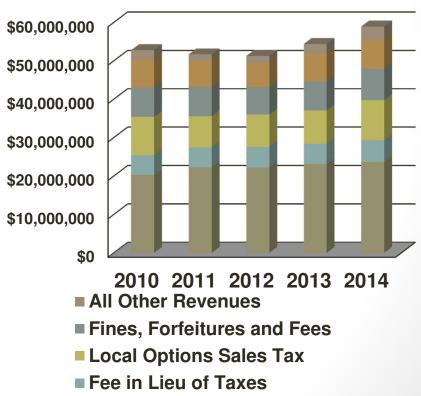
- All Other Revenues
- Intergovernmental Revenues
- Fines, Forfeitures and Fees
- Local Options Sales Tax
- Property Taxes



General Fund Revenues:

- \$1.8m (3.1%) over budget
 - \$1.4m over budget in LOST revenues due to additional allocations approved by County Council for the General Fund during the year that were included in the budget as property tax revenues; this resulted in property tax revenues being under budget by approximately \$550k
 - \$725k over budget in licenses, fees and permits primarily due to building permits exceeding budget as a result of the reasons discussed above

GENERAL FUND REVENUES



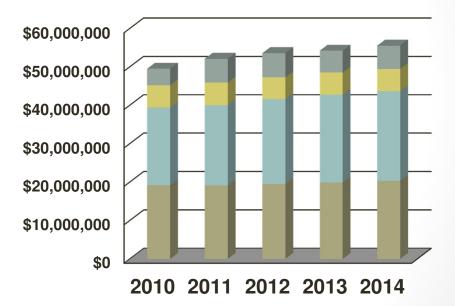
Property Taxes



General Fund Expenditures:

- \$55.5 million for 2014:
 - \$20.3m in general government
 - \$23.3m in public safety
 - \$5.8m in airports, highways and streets
 - \$6.1m in other expenditures
- \$1.3 million (2.4%) increase from 2013
 - \$455k increase in general government due to increases in leave payouts, maintenance contracts, legal services and various rental payments/leases.
 - \$446k increase in public safety due to increases in overtime, retirement contributions, utilities and travel/auto expenses
 - \$236k increase related to ice storm costs

GENERAL FUND EXPENDITURES



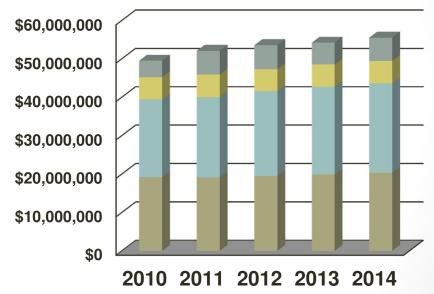
- Other
- Airports, Highways and Streets
- Public Safety
- General Government



General Fund Expenditures:

- \$2.1m (3.6%) under budget
 - \$984k under budget in general government primarily due to the County budgeting for a compensation plan and various other projects which were not implemented during the fiscal year
 - \$556k under budget in airport, highways and streets due to personnel costs being under budget

GENERAL FUND EXPENDITURES



- Other
- Airports, Highways and Streets
- Public Safety
- General Government



- Water & Sewer had a \$9.7m increase in net position (net of the \$1.8m in bond issuance costs written off due to the implementation of GASB #65) compared to an \$5.9m increase in the prior year:
 - Total Water and Sewer Fund operating revenues increased approximately \$4.0m or 10.5% from the prior year due to a \$1.0m increase in charges for sales and services related to increased customers and changes in contract customer rates and a \$2.8m increase in impact and capacity reservation fees due to several large construction projects. Capital contributions from developers increased \$2.3m or 54.0% also related to construction in the area.
 - Water and Sewer Fund operating expenses increased \$1.9m or 6.4% primarily due to a \$448k increase in personnel services (3% COLA approved by Council and increased benefits), a \$663k increase in repairs and maintenance, a \$205k increase in utilities (mostly water purchases), and a \$327k increase in depreciation expense due to increased depreciable assets.



- **Solid Waste** had a \$7.4m decrease in net position compared to a \$2.4m increase in the prior year:
 - Total Solid Waste Fund operating revenues decreased \$646k or 6.1% primarily due to a \$330k decrease in delinquent landfill fees as a result of decreased collections and a \$242k decrease in special waste tipping fees due to a decrease in charged tons accepted. In addition, non-operating grant revenues increased \$4.1m due to \$4.1m in federal FEMA revenues expected to be collected related to the February 2014 ice storm.
 - Solid Waste Fund operating expenses increased \$7.8m or 83.8% primarily due to a \$7.9m increase in landfill closure and postclosure costs due to changes in estimates as well as the expected requirements changes for closing the C&D landfill. Non-operating ice storm cleanup costs increased \$5.1m related to the costs incurred from the February 2014 ice storms.

- Parks and Recreation had a \$93k decrease in net position compared to an \$84k increase in the prior year:
 - Operating revenues decreased \$20k or 3.6% to \$547k. Non-operating revenues decreased \$140k or 19.9% to \$566k primarily due to decreased property tax and FILOT revenues related to the millage allocation decreasing from 1.0 to 0.75 from 2013 to 2014.
 - Operating expenses increased \$67k or 5.6% primarily due to a \$70k increase in salaries and related benefits as a result of the cost of living adjustment approved by County Council.
 - The total unrestricted deficit is \$641k, which is planned to be funded through an \$801k transfer from the General Fund approved in the FY2015 budget.

- Emergency Telephone had a \$523k increase in net position compared to a \$7k increase in the prior year.
 - Operating revenues increased \$63k or 13.6% to \$525k due to an increase in sales and services. Non-operating revenues increased \$408k to \$525k as a result of increased state grant revenues related to reimbursements of the County's costs for enhanced 911 services.
 - Operating expenses decreased \$46k or 8.0% to \$526k primarily due to slight decreases in utilities, contractual services and depreciation.

Other Funds

- **Capital Projects fund** had a \$1.1m decrease in fund balance compared to a \$10.9m increase in the prior year:
 - Revenues decreased \$5.9m or 18.9% to \$25.4m primarily due to a \$7.7m decrease in intergovernmental state and local revenues as the County received an \$8.0m grant from the State Ports Authority for future infrastructure improvements in 2013. This was partially offset by a \$2.9m increase in Transportation Sales Tax revenues related to increased collections in 2014.
 - Expenditures increased approximately \$5.9m or 28.0% to \$26.8m primarily due to increases in expenditures for large road projects (College Park Rd. widening and Henry Brown Blvd. Extension - Phase I).
- **Debt Service fund** had a \$1.1m decrease in fund balance compared to a \$175k decrease in the prior year:
 - Revenues increased \$77k or 3.1% to \$2.5m primarily due to an increase in property taxes as a result of increased assessed values. The County also received \$3.5m in debt proceeds from the 2013 GO Refunding Bonds.
 - Expenditures increased \$4.5m or 63.2% to \$7.2m primarily due to \$3.5m paid to the escrow agent for the current refunding of the 2003 GO Refunding and Improvement Bonds. The remaining increase was due to scheduled increases in principal payments.



Other Funds

- **Special Revenue funds** had a \$2.2m decrease in fund balance compared to a \$4.6m increase in the prior year:
 - Revenues decreased \$2.9m or 17.6% to \$13.5m due to a \$3.0m decrease in Highway C Fund revenues primarily due to revenues drawn down for prepaid expenditures in the prior year that were expended in the current year.
 - Expenditures increased \$3.7m or 33.3% to \$14.8m primarily due to a \$2.7m increase Airport, Highways and Streets expenditures related to Highway C Fund projects completed during the current year. Capital outlay increased \$1.8m due to the extension of runway 5 and acquisition of aviation easements at the airport. These increases were partially offset by an \$863k decrease in community development expenditures as a result of decreased grants passed through the economic development fund.
 - Transfers in and transfers out increased primarily due to transfers from the economic development funds to the airport operations fund in order to fund the runway 5 extension project.



AUDITING/ACCOUNTING UPDATE:

- Future Significant Changes in Accounting Principles:
 - GASB #68: Accounting and Financial Reporting for Pensions. Becomes effective in 2015 for cost-sharing multipleemployer plans. Since the County participates in the state multiple-employer pension plans (SCRS and PORS), the County will be required to record its pro-rata portion of the net pension liability associated with these plans in its Statement of Net Position which is currently expected to decrease unrestricted net position for the by approximately \$62.2m and 20.5m for governmental activities and business type activities, respectively, and \$13.2m, \$5.9m and \$1.4m for the water and sewer fund, solid waste fund, and non-major enterprise funds, respectively.



Other Items of Note:

- Total capital assets were \$495.8m at 6/30/14 increase of \$18.4m from 6/30/13:
 - \$12.6m in donated infrastructure and equipment for governmental activities and \$6.5m in contributed systems for the water and sewer fund.
 - Depreciation expense totaled \$26.1m, including \$11.2m for governmental activities and \$14.9m for business-type activities.
 - Construction in progress is \$29.8m at 6/30/14. The largest ongoing projects are the Central Berkeley Wastewater Treatment Plant diversion, the College Park Water and Sewer relocation, runway 5 extension, and county road resurfacing.
- Construction commitments total \$5.7m for the Capital Projects Fund, \$1.5m for the Airport Improvements Fund, \$20.5m for the Water and Sewer Fund, and \$92k for the Solid Waste Fund at 6/30/14. Subsequent to June 30, 2014, the County awarded an additional \$459k in construction contracts for its Airport Improvements Fund.



Other Items of Note:

- Total long-term obligations outstanding at 6/30/14 were \$262.0m decrease of \$14.3m from 6/30/13:
 - Governmental Activities \$72.3m
 - \$55.7m in GO Bonds
 - \$1.5m in premiums related to GO Bonds
 - \$5.6m in SCTIB Loan
 - \$2.3m in OPEB
 - \$7.3m in Compensated Absences
 - Business-Type Activities \$189.7m
 - \$157.4m in Revenue Bonds
 - \$19.5m in premiums related to revenue bonds
 - \$9.8m in estimated landfill closure and postclosure costs
 - \$1.5m in compensated absences
 - \$1.5m in other obligations (OPEB, loans and notes payable)
 - Total debt service payments for 2015 on outstanding debt are expected to be \$28.8m including \$13.3m in governmental activities and \$15.5m in business-type activities.

Other Items of Note:

- Subsequent Events
 - Issuance of \$20.3m in Series 2014 Combined Utility System Revenue Bonds to fund the County's portion of the Lake Moultrie Water Agency's system expansion.
 - Transfer of \$801k to Cypress Gardens.
 - Approval of the storm water utility rate structure estimated to bring in \$1.7m in gross revenues in 2015.
 - Extension of the one cent transportation sales tax program.
 - Creation of the Nexton Improvement District including approving the assessments and financing plan.
 - Termination of the transportation impact fee.



Compliance

- One financial statement finding:
 - Revenue recognition for C-Funds
- Single Audit was required for 2014
 - Airport Improvements Program
 - Child Support Enforcement Program

Management Letter

- Required communications to management and those charged with governance:
 - Other Post-employment Benefits
 - Deficit Balance in the Parks and Recreation fund
 - Property Tax System

Summary

- Unmodified opinion on the Financial Statements from GF&H
- Good financial condition as of June 30, 2014
- Ongoing risks need to be addressed